

Message Text

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15

ACTION EB-07

INFO OCT-01 CIAE-00 TRSE-00 DODE-00 NSAE-00 RSC-01 EUR-12

AEC-05 ISO-00 MC-02 /028 W
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R 080630Z FEB 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 7015

INFO USDOC WASHDC

C O N F I D E N T I A L MOSCOW 1769

EXCON FOR COMMERCE/BEWT/OEA/WALINSKY

E.O. 11652 GDS

TAGS: ESTC, EEWT, UR, US

SUBJ: EXPORT CONTROLS - HEWLETT-PACKARD COMPUTER SYSTEMS

1. HEWLETT-PACKARD MOSCOW REP HAS REQUESTED EMBASSY'S ASSISTANCE IN CLARIFYING STATUS OF SEVERAL PENDING EXPORT LICENSE CASES INVOLVING SALE OF H-P COMPUTER SYSTEMS TO USSR. ACCORDING TO H-P REP, THESE CASES (WHICH INVOLVE SALES TOTALING DOLLARS 600,000) HAVE BECOME MAJOR ISSUE BETWEEN H-P AND SOVIET FTO ELEKTRONORGTEKHNIKA. LATTER HAS NOW REFUSED TO SIGN ANY FURTHER CONTRACTS WITH H-P UNTIL COMPANY IN POSITION CARRY OUT EXISTING AGREEMENTS. AS COMPANY NOW HAS COMPLETED NEGOTIATIONS ON ADDITIONAL CONTRACTS VALUED AT DOLLARS ONE MILLION WHICH ELEKTRONORGTEKHNIKA REFUSING TO SIGN, DELAYS ON LICENSING ACTION PLACE COMPANY IN DIFFICULT POSITION.

2. CASES IN QUESTION ARE FOLLOWING:

A) 9600 E COMPUTER SYSTEM FOR INSTITUTE OF BUILDING STRUCTURES- EXPORT LICENSE WAS RESUBMITTED SEPTEMBER 1974 AFTER SYSTEM WAS RECONFIGURED AT REQUEST OF WASHINGTON AGENCIES.

B) 9601E SYSTEM FOR GORKIY UNIVERSITY. LICENSE APPLICATION WAS SUBMITTED JULY 16, 1974. (COMMENT: ELEKTRONORGTEKHNIKA HAS INFORMED H-P THAT THIS ORDER WILL BE CANCELLED UNLESS LICENSE GRANTED IN ONE MONTH END COMMENT).

C) DOS COMPUTER SYSTEM FOR ZIL TRUCK PLANT. LICENSE APPLICATION
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SUBMITTED AUGUST 12, 1974.

D) ADDITIONAL PERIPHERALS FOR 9600 COMPUTER SYSTEM FOR
INSTITUTE OF POLYMER MECHANICS. LICENSE APPLICATION SUBMITTED
SEPTEMBER 9, 1974.

E) 9600 COMPUTER SYSTEM FOR INSTITUTE OF HIGH TEMPERATURE.
LICENSE APPLICATION SUBMITTED SEPTEMBER 6, 1974.

3. EMBASSY WOULD APPRECIATE INFORMATION ON STATUS OF ABOVE-
LISTED CASES.

MATLOCK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORT CONTROLS, LICENSES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW01769
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750047-0041
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750259/aaaacbps.tel
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Reference: n/a
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Review Comment: n/a
Review Content Flags:
Review Date: 20 MAY 2003
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Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

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TAGS: ESTC, EEWT, UR, US, HEWLETT-PACKARD
To: STATE
Type: TE
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